

B. F. Skinner's Verbal Relations: Cheat Sheet

	A (stimuli or variables)	B (behavior or response form)	C (consequences)
1. Mand	MVar	Ask (motor,*spoken or written)	Characteristic Reinf. (Get or Escape)
2. Tact	NV	Describe (spoken or written)	Reinforcement (Educ, Auto, Social)
3. Intraverbal	V (spoken or written)	Answer (spoken or written)	Reinforcement (Educ, Auto, Social)
4. Textual	V (written)	Read Aloud	Reinforcement (Educ, Auto, Social)
5. Taking Dictation	V (spoken)	Write (written)	Reinforcement (Educ, Auto, Social)
6. Copy Text	V (written)	Copy (written)	Reinforcement (Educ, Auto, Social)
7. Echoic	V (spoken)	Repeat (spoken)	Reinforcement (Educ, Auto, Social)

*signed is equivalent to spoken